

## **OVERVIEW**

The Growth Strategy seeks long-term growth of capital by investing primarily in large-capitalization companies. The strategy typically will invest across approximately 20 to 30 holdings, opportunistically focusing on companies with a consistent history of earnings growth. The strategy may invest in securities of foreign companies or ETFs of foreign indices, including emerging markets.

## PERFORMANCE\*

	QTD	YTD	1 YR	3 YR	5 YR	SINCE INCEPTION
Growth - Gross	8.39%	29.95%	29.95%	19.03%	10.67%	14.30%
Growth - Net	8.12%	28.68%	28.68%	17.86%	9.58%	13.17%
S&P 500 Total Return Index	9.07%	31.49%	31.49%	15.27%	11.70%	14.73%

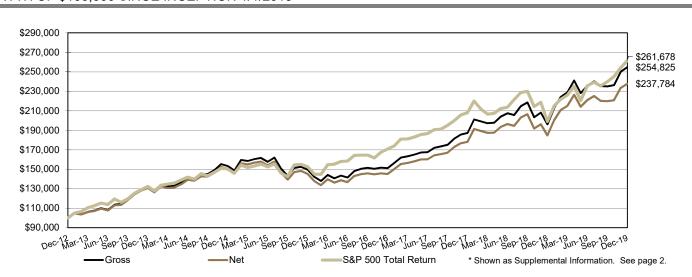
<sup>\*</sup> Performance and statistics greater than one year have been annualized, where applicable.

TOP 10 HOLDINGS*†					
Alibaba Group Holding Ltd ADR					
Alphabet Inc A					
Amazon.com Inc					
American Tower Corp					
Autodesk Inc					
iShares Short Treasury Bond ETF					
Mastercard Inc A					
Microsoft Corp					
Nike Inc B					
Workday Inc					
*As of 12/31/19. Holdings listed by alphabetical order.  † Shown as Supplemental Information. See page 2.					

## RISK/RETURN ANALYSIS§

	Growth	S&P 500 Index
Standard Deviation	11.02%	11.11%
Sharpe Ratio*	1.20	1.23
Annualized Alpha	1.32%	
Beta	0.88	
Up Capture	88.20%	
Down Capture	91.89%	

## GROWTH OF \$100,000 SINCE INCEPTION 1/1/2013\*



<sup>§</sup> Based on Gross Composite performance. All figures are annualized since-inception.

<sup>\*</sup> Sharpe ratio utilizes the ML 3-Month T-Bill as the risk-free rate.

Total Assets Year (millions)				posite rmance		Annualized 3-Year Standard Deviation*		Internal Composite	
End	Firm	Composite	Accounts	Gross	Net	Benchmark	Composite	Benchmark	Dispersion
2019	\$151.1	\$27.0	71	29.95%	28.68%	31.49%	11.34%	12.10%	0.16%
2018	\$99.8	\$16.5	55	4.76%	3.70%	(4.38%)	10.24%	10.95%	0.24%
2017	\$106.2	\$15.1	55	23.88%	22.67%	21.83%	10.51%	10.07%	0.17%
2016	\$84.0	\$10.7	46	1.03%	0.02%	11.96%	11.22%	10.74%	0.10%
2015	\$98.6	\$11.1	45	(2.54%)	(3.51%)	1.38%	11.07%	10.62%	0.06%
2014	\$38.4	\$5.0	19	16.17%	15.03%	13.69%	-	-	N/A
2013	\$11.7	\$1.1	4	32.11%	30.85%	32.39%	-	-	N/A

N/A – Not applicable, due to an insignificant number of portfolios in the composite to calculate dispersion

Gamble Jones Capital Management claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Gamble Jones Capital Management has been independently verified for the periods from January 1, 2013 through December 31, 2018 by the Spaulding Group. The verification report is available upon request. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation.

The Firm is defined as Gamble Jones Capital Management (referred to as GJCM or the Firm from here on), a division of the independent registered investment adviser Gamble Jones Investment Counsel. GJCM specializes in providing equity and fixed-income portfolio management services to investors. The firm maintains a list of composite descriptions, which is available upon request.

The Growth Strategy seeks long-term growth of capital by investing primarily in large-capitalization companies. The strategy typically will invest across approximately 20 to 30 holdings, opportunistically focusing on companies with a consistent history of earnings growth. The strategy may invest in securities of foreign companies or ETFs of foreign indices, including emerging markets. Accounts experiencing significant external cash flows of 10% or more during the month are removed from the composite. The minimum account size for this composite is \$100,000. Accounts that fall below \$90,000 are excluded until they reach the minimum again. The Growth Composite was created on 1/1/2013.

The investment management fee schedule for the composite is 1% on the first \$2 million, 0.85% on the next \$2 million, 0.70% on the next \$3 million, 0.55% on the next \$3 million, 0.45% from \$10 million to \$20 million, and 0.35% on amounts over \$20 million. Actual investment advisory fees incurred by clients may vary. Further information regarding investment advisory fees is described in Part II of the firm's Form ADV.

S&P 500 Total Return includes dividends reinvested into the index and is a registered trademark of Standard & Poor's Financial Services, LLC ("S&P"). The S&P 500 TR Index is a capitalization-weighted index of 500 stocks designed to measure performance of the broad domestic economy through changes in the aggregate market value of 500 stocks representing all major industries. You cannot invest directly in an index.

Past performance is not indicative of future results. Performance shown in US Dollars and represents total returns that include income, realized and unrealized gains and losses.

Gross Composite returns have been reduced by transaction costs. Certain accounts pay asset-based fees in lieu of standard trade-based transaction fees. Net Composite returns have been calculated by reducing Gross Composite returns by a 1.00% model annual management fee applied monthly. Asset-based trading costs may vary but the maximum annual asset-based transaction fee is 0.15%.

Policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request. The annual composite dispersion presented is an asset-weighted standard deviation calculated using accounts in the composite the entire year. The 3-Year Standard Deviation represents the annualized standard deviation of actual composite and benchmark returns, using the rolling 36-months ended each year-end. The 3-Year Standard Deviation is not shown, for the composite and benchmark, for periods where less than 36 months of returns are available.

Gamble Jones has used the services of Cairn Investment Performance Consulting, LLC during the compilation of the performance results. Cairn IPC has advised on industry best practice for performance methodologies, and has reviewed the results of Gamble Jones. Cairn has not conducted an audit of the results, which requires independence and a review of sufficient books and records, and accordingly, cannot express an opinion on the results.